



COMMITTEE OF THE WHOLE MEETING

February 29, 2016

SREIS.16.014

Environment & Infrastructure Services Department
Asset Management Division

SUBJECT: Sole Source Acquisition of the Lois Hancey Aquatics Centre Water Slide Replacement Components (SREIS.16.014)

PURPOSE:

The purpose of this report is to receive approval for the sole source acquisition of the Lois Hancey Aquatic Centre water slide replacement as a result of a competitive RFQ for the design of the aquatic waterslide.

RECOMMENDATION(S):

- a) That the sole source award of Lois Hancey Aquatic Centre waterslide replacement, be awarded to Aquatics by Westwind Inc. for a cost not exceeding \$180,000 (exclusive of tax) pursuant to Article 6.6 (c)(iii) of the Procurement By-law No. 58-10 as the complete systems are unique to one supplier and the existence of proprietary rights.
- b) That the Mayor and the Clerk be authorized to execute any necessary documentation to effect the contract upon the recommendation of the Commissioner of Environment and Infrastructure Services.

Contact: J. Patrick Caron, Ext 2403

Submitted by:

Stephen Fick
Acting Commissioner of Environment &
Infrastructure Services

Approved by:

Neil Garbe
Chief Administrative Officer

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BACKGROUND:

The Lois Hancey Aquatic Centre, located at 5 Hopkins Street was opened to the public in 1991. As well as the indoor wave action feature of the pool, another important feature is the 160-foot water slide. The water slide is now 25 years old and is deemed to have reached the end of its useful life and must now be replaced.

In 2014 Council approved a capital project for the design of the water slide replacement. Through the design process it was found that the companies who undertake this work produce design, engineer and provide specifications based on their own manufactured products, in that they also manufacture the water slide. There are only a limited number of national and international slide manufacturers that have the resources necessary to undertake this replacement project.

Given that each design firm could only produce a design for their own proprietary products, an initial tender was issued to all capable slide designers to competitively bid on the design for slide replacement. This competitive process was undertaken with the understanding that the respondent awarded the contract would be completing a new slide design using their company's proprietary product. In September of 2015 RFQ-69-15 was awarded to Aquatics by Westwind Inc. The water slide design has now been completed and the fabrication and delivery cost has been estimated to be \$180,000 plus HST.

Due to the size and complexity of the water slide replacement project the normal maintenance pool shut down of 3 weeks for this facility, has been extended to over a 3 month period. This shutdown is scheduled to commence on September 6, 2016.

The construction for the water slide replacement was approved as part of the 2016 capital budget. The contract which is soon to be tendered is to include the supply and installation of the water slide. The award of the construction contract is scheduled for April of 2016. This would leave a 5 month lead up time to the start of the facility shutdown. The fabrication and delivery of the water slide to the facility is estimated to be between 5 and 6 months from the placement of the order. Based on the construction award, there is a risk the water slide would not be delivered to site in time for the commencement of shutdown. This would subsequently lead to a prolonged delay of on-site construction and in turn extend the closure of the facility beyond the already 3 month shutdown schedule thereby impacting the planned facility programming for the public.

In order to mitigate any risk associated with any manufacturing and delivery delay that would subsequently lead to a prolonged delay of the construction shutdown, Staff are recommending that the Lois Hancey Aquatic Centre waterslide be purchased directly from Aquatics by Westwind Inc. for a cost not exceeding \$180,000 (exclusive of tax) pursuant to Article 6.6 (c)(iii) of the Procurement By-law No. 58-10.

FINANCIAL/STAFFING/OTHER IMPLICATIONS:

The estimated cost to supply and deliver the water slide is \$180,000 plus HST and is included in the existing approved project capital budget for the Lois Hancey Aquatic Centre Water Slide Replacement project.

RELATIONSHIP TO THE STRATEGIC PLAN:

Enacting Article 6.6 (c) (iii) of Procurement By-law 58-10 for the purchase of the water slide at Lois Hancey Aquatic Centre conforms with Goal Four of the Strategic Plan "A More Vibrant Richmond Hill" by ensuring the timely installation of a renewed vital attraction to the Lois Hancey Aquatic Centre that will promote a sense of identity and pride for the Town of Richmond Hill and their residents.

CONCLUSION:

The current water slide at the Lois Hancey Aquatic Centre is at the end of its life cycle. The long lead time and limited construction window to complete the work during the approved shutdown period has added risk to the schedule and entire project. Approval for the sole source acquisition of the water slide components from Aquatics by Westwind Inc. will ensure the construction schedule is met and will allow the facility to reopen on schedule and continue with its intended program use with a new and improved water slide.



